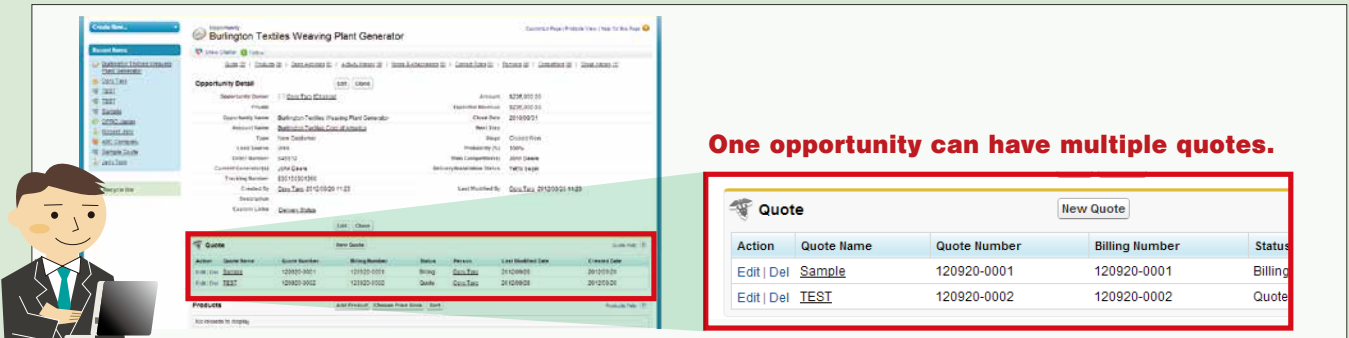


Quote / Billing Option is an AppExchange application that can be used by installing in "Sales Cloud / Service Cloud". Quote / Billing Option offers useful functions to manage quotation and billing statement. For instance, this application is structured to administer the system from quotation to billing as a package, therefore no matter which department or responsible individual need to output the document, there will not be any duplicated unnecessary work involved.

Moreover, this optional service can be integrated with "OPROARTS Live for Force.com" and "OPROARTS Prime for Force.com" for effortless output. Utilizing Internet Fax Service is another method to deliver output document via fax by one click or why not trying 'Posting' service?

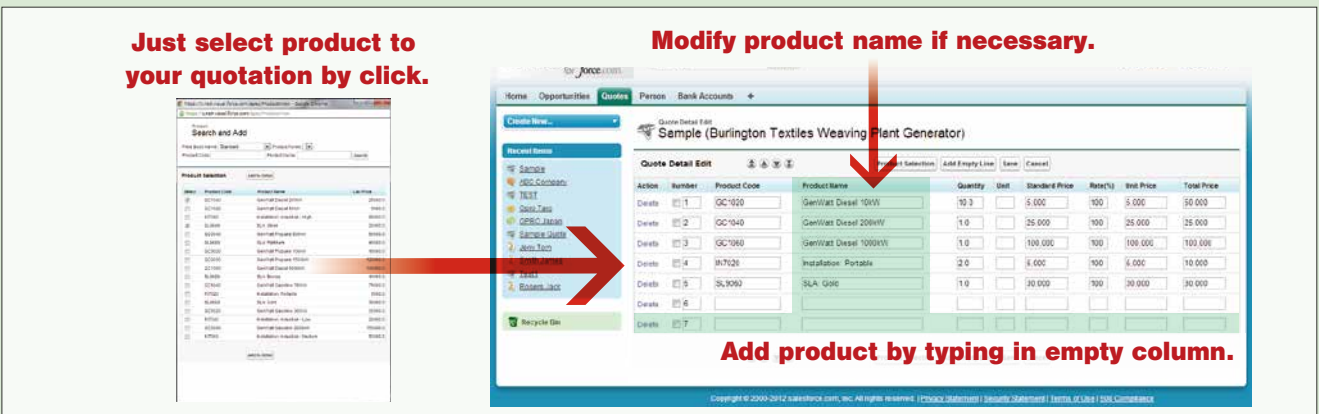
**Multiple Quote / Billing information to one opportunity!!**



**One opportunity can have multiple quotes.**

Action	Quote Name	Quote Number	Billing Number	Status
Edit   Del	Sample	120920-0001	120920-0001	Billing
Edit   Del	TEST	120920-0002	120920-0002	Quote

**Add products to quotation by clicking!!**

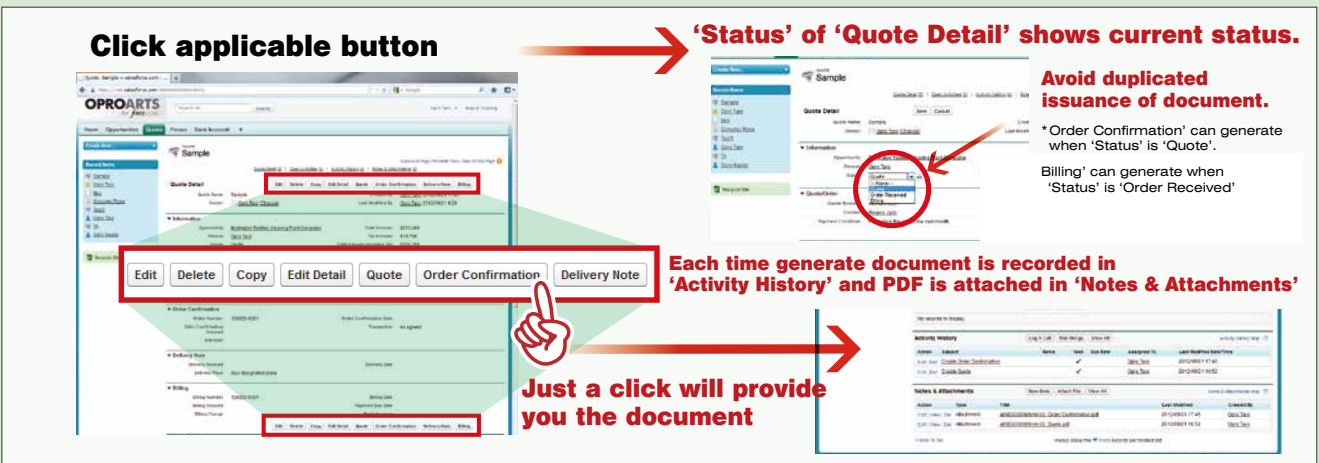


**Just select product to your quotation by click.**

**Modify product name if necessary.**

**Add product by typing in empty column.**

**One click to generate the document!!**



**Click applicable button** → **'Status' of 'Quote Detail' shows current status.**

**Avoid duplicated issuance of document.**

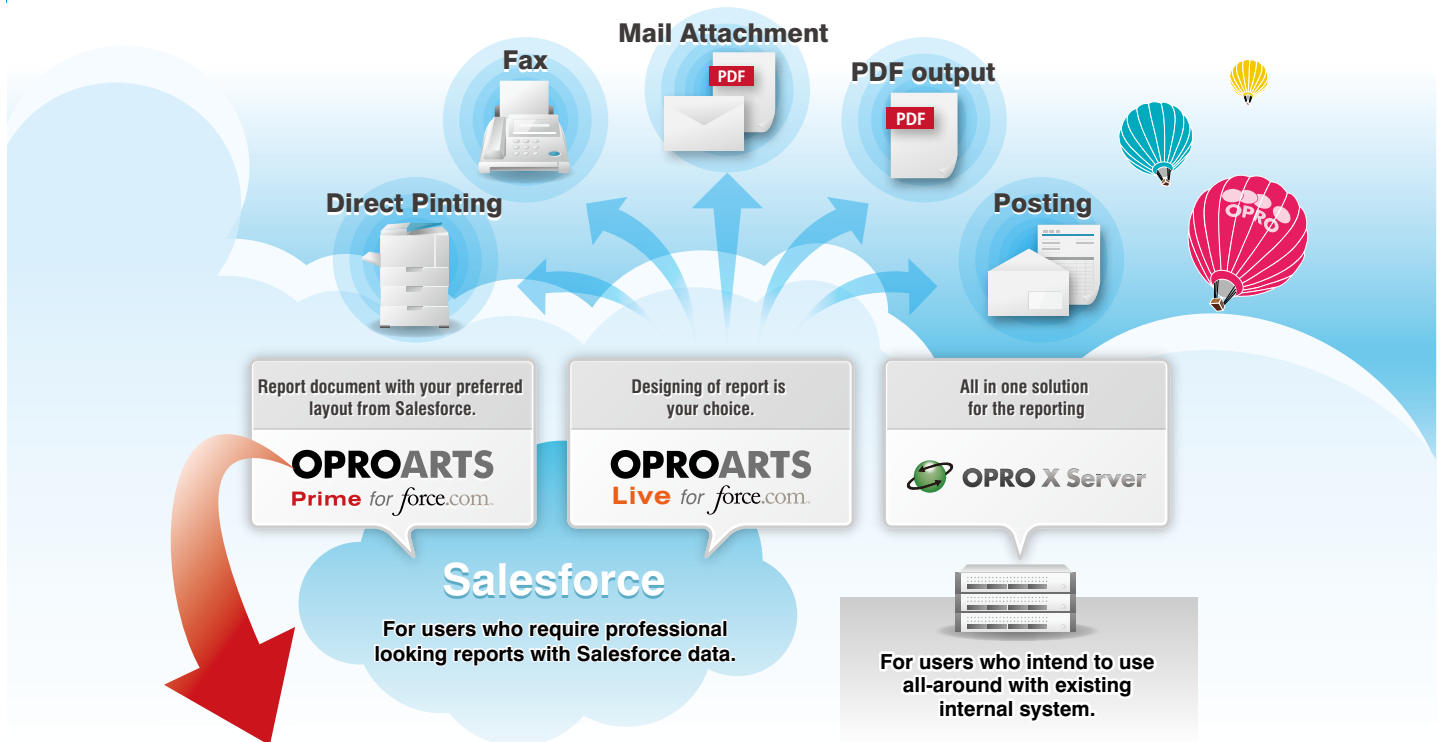
\* Order Confirmation can generate when 'Status' is 'Quote'.  
Billing can generate when 'Status' is 'Order Received'

**Each time generate document is recorded in 'Activity History' and PDF is attached in 'Notes & Attachments'**

**Just a click will provide you the document**

## Main product

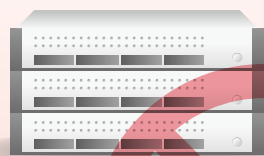
OPRO products make you achieve to generate business documents without any programming. We provide the finest products and services for the Cloud computing.



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## Security

Salesforce and OPROARTS communicate via HTTPS. Required data for document generation is collected at the time of generation, and data is not stored in OPROARTS Prime for Force.com. Therefore your confidential information is secured.

Encrypting PDF document and apply password protection is supported.

## About Us

Trade Name	OPRO Japan Co., Ltd
Founded	29 June, 1993
Established	04 April, 1997
Capital	¥2,729,750,000
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HP	<a href="http://www.opro.net/en/">http://www.opro.net/en/</a>



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